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## 6 Step Process – Living Trust Preparation

1. Initial Plan Meeting: \_\_\_\_\_
  - a. Collect information
  - b. Gather financial statements
  - c. Discuss goals and desires
  - d. Collect first payment
  
2. Inheritance Conversations \_\_\_\_\_
  - a. Meeting with Dr. Green to discuss family dynamics and handle possible issues, upfront
  
3. Plan Design: \_\_\_\_\_
  - a. Discuss needs and start document production
  - b. Continue to gather outstanding statements/items/information
  
4. Draft Approval: \_\_\_\_\_
  - a. Send client(s) drafts to approve
  - b. Answer any final questions
  - c. Make any final changes
  
5. Signing Party/Documents: \_\_\_\_\_
  - a. Notarize documents
  - b. Witness Last Will & Testament
  - c. Collect final payment, Pay Notary fee
  
6. Funding the Plan: \_\_\_\_\_
  - a. Handle any recording issues
  - b. Prepare final Exhibits
  - c. Collect final statements and transfer non real estate assets
  - d. Prepare client for drafting Letter of Instructions to Successor Trustee
  - e. Send recorded deed to client for insertion in Trust Binder
  - f. Discuss Maintenance Program